

# Quick Facts

MSI Systems Integrators (MSI) is an IT Integration firm that helps make businesses better through enterprise IT solutions. We architect, build, and support comprehensive information technology that enables our clients to become more simplified, dynamic, efficient, secure, resilient, and unified. Using proven technology from industry leading partners, we hire the best and brightest consultants and engineers in the industry. We base our business relationships on a partnership model that commits us to our clients' long-term success. Our goal is to provide solutions that enhance your position in the marketplace and help make **Your Business. Better.®**

<p><b>Vision</b> To be the integration firm of choice by earning the trust of our clients, the admiration of our partners, and the loyalty of our employees.</p>	<p><b>Mission</b> Make our clients' businesses better by enabling information technologies.</p>	<p><b>Corporate Values</b> Dedication to the Client Respect for the Individual Commitment to World Class Solutions</p>
<p><b>MSI Enterprise Solutions</b> IT Optimization Data Center Optimization Virtualization Security Business Continuity Unified Communications</p>	<p><b>MSI Core Technologies, Services, and Support:</b> Software Servers Storage Networking IT Consulting Services Implementation Services Client Asset Management Managed Services Project Management Carrier Services Financial Services</p>	<p><b>Current Staff</b> 425 Total Employees 47% Technical 45% Sales 800 + Certifications</p> <p><b>Founded</b> 1994</p>

**Senior Management**  
 Jim Simpson, President and CEO  
 Phil Sauvageau, COO  
 Jeff Byal, CFO  
 Vince Haman, CIO  
 Paul Shain, Chairman  
 Jon Breuning, EVP General Counsel  
 Dave Eaton, EVP Client Sales  
 Mike Fischer, EVP Enterprise Server Solutions & Security  
 Craig Nelson, EVP Networking, CAM, & Managed Services  
 Tony Regier, EVP Storage  
 Gina Morkel, SVP Mktg & Communications

**Awards**  
 2010 - Cisco Central Region Commercial Partner of the Year  
 2010 - IBM Beacon Award Finalist  
 2009 - IBM Business Partner Leadership Award Winner  
 2009 - IBM Dynamic Infrastructure Leadership Award Winner  
 2009 - IBM General Business Leadership Award Winner  
 2009 - Express Scripts Partner of the Year  
 2009 - Human Resources Association of the Midlands Successful Practices Award  
 2009 - IBM Beacon Award Winner  
 2008 - Named #45 on VARBusiness Networking 100  
 2008 - YMCA Volunteer of the Year Award  
 2008 - IBM Beacon Award Winner  
 2008 - Omaha 25 Excellence in Business Award  
 2008 - Omaha Top Ten Best Places to Work  
 2008 - AT&T Solution Provider Champion  
 2007 - CRN - 25 Most Innovative Executives - Jim Simpson  
 2007 - Symantec VAR of the Year Award  
 2007 - Brocade Reseller of the Year Award  
 2007 - IBM Business Partner Leadership Award

**VARBusiness 500 Rank**  
 2010 - #133  
 2009 - #147  
 2008 - #130  
 2007 - #143  
 2006 - #153  
 2005 - #166  
 2004 - #171  
 2003 - #180  
 2002 - #189  
 2001 - #290  
 2000 - #412  
 1999 - #469

**Key Partnerships**

