

# STORAGE MANAGEMENT

## A Solution Component for Enterprise Management

### Benefits:

#### Company

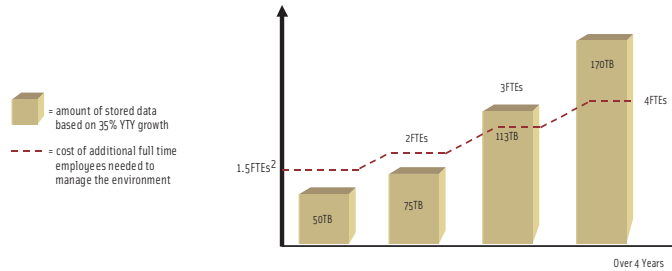
- Reduce IT costs
- Minimize IT downtime
- Assistance in meeting government and industry regulations
- Increase personnel productivity

#### IT Department

- Reduce storage downtime
- Minimize device proliferation
- Policy-based, automated storage rules
- Business continuity
- Heterogeneous infrastructure management
- Proactive storage expansion/contraction

### Problem:

Storage requirements continue to grow in today's dynamic business environment. This growth trend, expected to be at least 40% per year<sup>1</sup>, shows no signs of declining given business requirements, government / industry regulations, and other factors. Companies must deal with this high storage growth yet control management and resource costs to minimize the impact to the corporate bottom line.



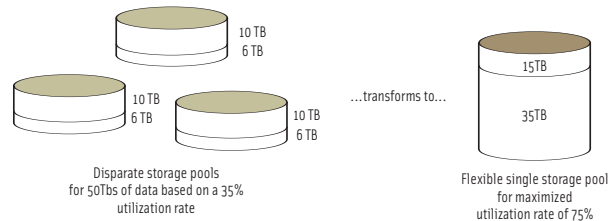
This sample graph is representative of a mid-sized MSI customer storage environment based on a 50% storage growth rate. Actual growth rates will vary by organization.

<sup>1</sup> Gartner

<sup>2</sup> Based on a management ration of 38-to-1 of TBs per FTE

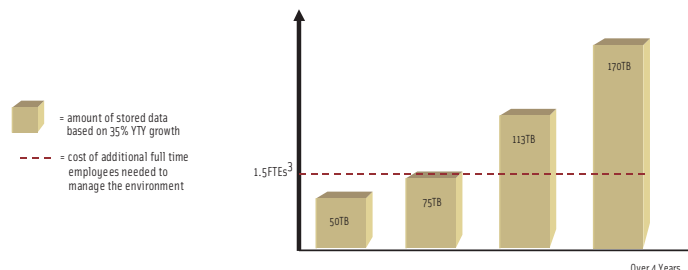
### Solution:

Storage management solutions from MSI allow IT organizations to be proactive in maintaining ever-growing storage resources. Management software, tools, and hardware can provide a simplified view of your storage infrastructure to help organize data more efficiently, maximize asset utilization, increase staff productivity, and quickly meet on demand business requirements.



### Justification:

Continuation of "business as usual" to address high-growth storage requirements can lead to operational inefficiency. Leveraging the newest storage management technologies can be cost-justified by making better use of current IT assets and avoidance of additional IT resources as your environment grows.



At the end of three years companies can see savings of \$375K based on an average employee salary of \$75K a year and not increasing staff size by three full time employees. Going forward after three years that is a minimum of \$225K in savings per year.

<sup>3</sup> Based on a management ratio of 125-to-1 of TBs per FTE

### For More Information:

Call your local Client Executive or Storage Specialist

[www.msinet.com](http://www.msinet.com)  
 1.800.640.4674

### The Next Step:

MSI Systems Integrators provides several ways in helping to determine what kind of management solution fits best for your environment.

A **Storage Environment Assessment** is just one way MSI can help determine what kind of management solution fits best for your IT environment.

